

## IAA Board Room Conversation with Dr. George Watts Chairman Top Line Talent, Chicago

*Presented by MTV*

*22<sup>nd</sup> April 2016 – Hansa Board Room, Andheri East, Mumbai*

**Be Unafraid!** How powerful would you be if you had no fear? Would your career, your life, be transformed?

Being unafraid is incredibly powerful and transformative. Highly successful people have several things in common. They set stretch goals, take risks and face obstacles head on. If they are afraid, they rarely show it. Their emotional resilience and relentless belief in themselves sets them apart from the crowd.

What does being unafraid mean for an individual and an organization? If you had no fear would you make different decisions? Would you look at possibilities instead of obstacles? Would you take that stretch position or assignment? Would you have the confidence to try something new? Would you be more emotionally centered and emotionally resilient? Our answer is an unequivocal “Yes”.

So, how do you become unafraid? Every individual has combination of 5 traits depending on which trait ranks high in number the personality of individual could be accordingly determined

**Open Minded:** Enjoys playing with ideas, imaginative, challenging authority, defying conventions, futuristic, willing to try something new.

**Extroversion:** Energized by people, enjoys the excitement of crowds, openly demonstrates feelings, speaks out, talkative, natural performer, outgoing, sociable.

**Agreeable:** Naturally concerned with cooperation, strives for social harmony, values getting along, strong team player, pleasant to be around, emotionally intelligent.

**Conscientious:** Thorough, dependable, reliable, task-focused, lays out a process to get a lot of things done, typically well organized.

**Emotionally stable:** Rational, objective, emotionally steady, level headed under pressure, challenges are coped with in a balanced way.

## Feedback by some participants of the Board Room Conversation with Dr. George Watts

Dr Watts speaks lucidly and was able to drive home points that he wanted to make. I wish it was a bit longer and slightly more interactive with more self exercises and possibly a few case studies.

- **Amitabh Chakraborty, CFA, FRM**  
*Managing Director & Chief Investment Officer*  
*Kitara Capital*

The big 5 personality traits and how if the same correctly mapped with the job role and the human resources can deliver accurate results to the organisation I also appreciated how the speaker was so well deliberated the psyche and knowledge of human psychology and his experiments in the class very well augers his view on behavioural trends .

- **Dr Sumanta Rudra**  
*VFS Global*

Dr. Watts highlighted a new perspective that was quite intriguing and interesting. The interactive discussions during his talk highlighted the practical aspects which was good.

- **Vijay Kumar**  
*Chairman & Managing Director*  
*Total Oil India Private Limited*

It was an interesting session. Dr. Watts clearly knew the subject and it was good to see how he almost pre-empted the behavioural traits of people from their personality types. For me the most useful take was to understand that people have different personality types and when we want to sell (could be products or even ideas) to different people, we need to use elements that might be attractive to them, not necessarily based on what we like.

- **Vineeta Tikekar,**  
*Director Marketing- Corporate Services*  
*Sodexo*

It was a pleasure attending the Board Room Conversation with Dr.George Watts last week. While I missed, a considerable portion of the talk and presentation, due to the delay in my getting to the venue, I found Dr. Watts to be a very knowledgeable and engaging speaker and the interaction interesting. The meeting was well organised . Unfortunately, I couldn't get to interact with many of the participants.

- **Veena Gidwani,**  
*PR Consulting, Teaching & Training*